

SINOWAY Newsletter

May, 2022

☆ Challenges and Opportunities for Second Quarter

▲ **Supply chain problems continue to be main challenge** of Second Quarter for exporters and oversea buyers.

Early of this month, Maersk Advisories said **The unprecedented situation of severe port congestion globally continues to result in accumulation of delays** across several services on the Asia to Med network.

They said **This situation is driven by a combination of increased demand, and measures to fight the pandemic across ports and supply chains in general.** These accumulated delays are currently causing further gaps in the schedules and have resulted in several Asia departures been spread apart by more than 7 days.

▲ **Opportunities are always for those who are well prepared.**

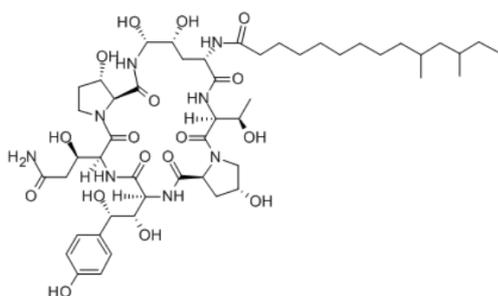
► As exporter, **we have shipping agents of different shipping ways:** by Air, international Couriers, by Sea, and by international railways etc; **we provide various terms** for our customers, e.g., DDP terms (warehouses located in USA and Canada), and flexible payment terms.

► As importer, it is better for you **to make purchase plans as early as possible - at least one month than before** (shipment time stretch longer under current situation), and **to back-up more goods for future productions if possible.**

☆ Sinoway Product for May

Product Name: Pneumocandin B0

CAS No: 135575-42-7



Specifications: Assay 94% up by HPLC (Result 97.6%)

Application: intermediate of Caspofungin (API of Echinocitin antifungal medicines)

Highlights:

- * Echinocitin antifungal medicines are effective against some strains of "super fungus"
- * Regular production, with an annual production capacity of 400-500kgs
- * With US-DMF documentation
- * Very competitive price (at least 30% lower than other major suppliers)

Any questions or other inquiries, please always be free to contact us. Thank you!

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